The Future of Soil Health Research

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@FoundationFAR | @RockTalking

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Human's closest relationship with Earth is through agriculture





Innovations that have "done the most to shape the nature of modern life"

Top 10: printing press, electricity, internal combustion engine, paper, Internet, and steam engine

- **11. Nitrogen fixation, 1918:** Fritz Haber wins a Nobel Prize for the ammonia-synthesis Martinus Beijerinck
- 13. Refrigeration, 1850s:
- **22. Green Revolution, mid-20th century:** Norman Borlaug's green revolution
- 30. Moldboard plow, 18th century
- 32. Cotton gin, 1793
- 33. Pasteurization, 1863
- 38. Scientific plant breeding, 1866: Gregor Mendel
- 50. Self-propelled Combine harvester, 1930s

Agriculture is the place to be these days in science!

- Importance of the issues
- Take fundamental knowledge almost immediately to application
- New technologies often apply directly to agriculture before any other sector
- Growing consumer interest in the food system



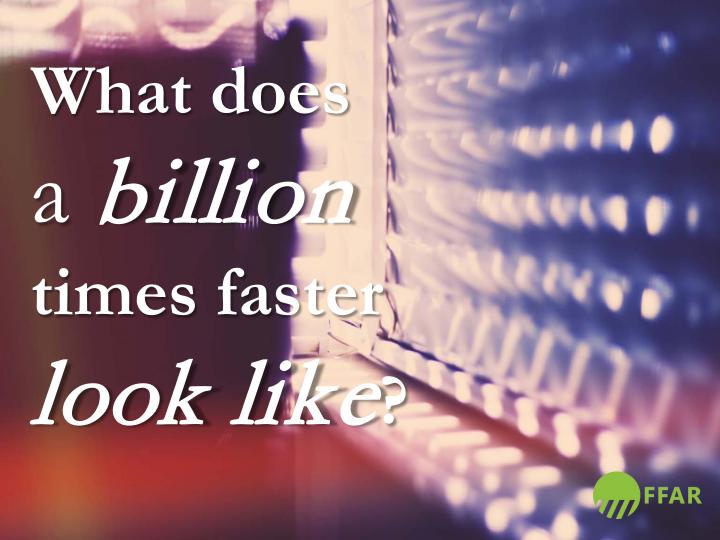


More data generated in the past two years than in the entire history of the human race.

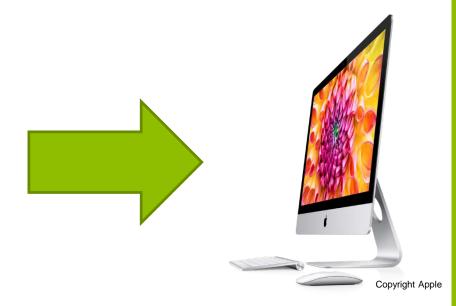
The pace of science continues to accelerate.

We must take advantage of this incredible time in science.









Only 125,000 times faster



What does a billion times faster look like? Imagine a 3.7 mile commute







3.7 mph



Work



What does a billion times faster look like? Imagine a 3.7 mile commute



Home



3.7 mph



Pluto



Burgeoning Fields in Ag Research

Progress happens when our knowledge of how things work converges with technological advances to reveal new ways to approach problems!



- Phenomic/Genomic associations
- Big Data Digital Ag
- New technologies (imaging, drones)
- Bioeconomy
- Systems Analysis



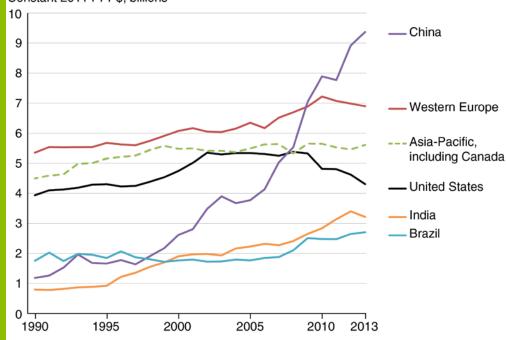
The Challenge

\$9.7 billion is needed by 2050

Scientific innovation is critical to meet the needs of a growing global population.

Funding for Agricultural R&D

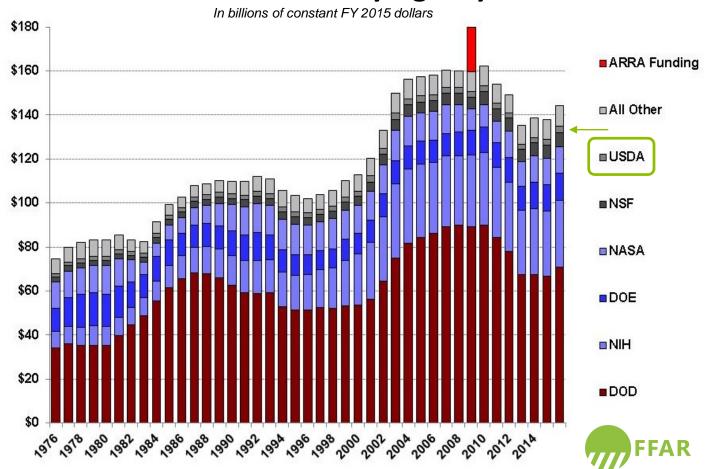
Constant 2011 PPP\$, billions



Source: UDA ERS and ASTI, Organisation for Economic Cooperation and Development



Trends in R&D by Agency



Why is agricultural research funding not commensurate with its value in improving the quality of life?

"When it comes right down to it, food is practically the whole story every time."

- Kurt Vonnegut, Galápagos



More food will be eaten in the next 50 years than in the past 7,000 years.

How will we feed 10 billion people when public investment in food and agriculture R&D is declining?

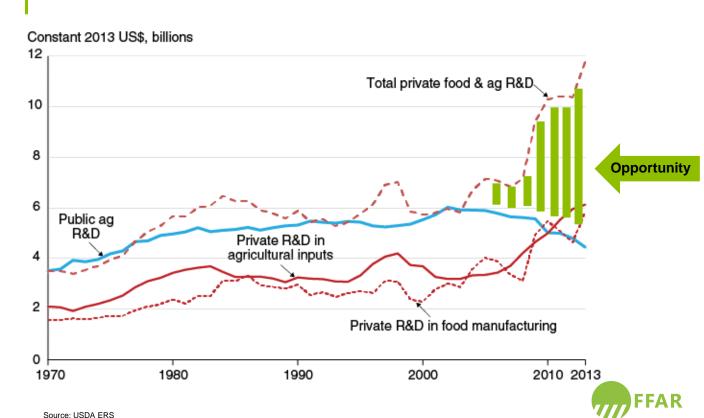


Funding for Agricultural Research

How stagnant funding has led to new funding models and opportunities



The FFAR model leverages private funds for public good.



FFAR Mission

We build unique partnerships to support innovative science addressing today's food and agriculture challenges.



The FFAR Model

- Established with bipartisan congressional support in 2014 Farm Bill
- Creates novel research partnerships across the food and agriculture sector.
- Works nimbly to efficiently address emerging issues in food and agriculture.
- Leverages public dollars with private dollars to expand research impact.
- **Fills research gaps** to ensure great science supports thriving farms, reduces food insecurity, and supports better health.



Why Engage Industry?

Shift to private and proprietary R&D in agriculture means we must move together.





2) Figure out the Pre-Competitive Space

Pooling resources for public benefit.

Accomplishing more, together.





Pre-Competitive Space:



Areas of business in which a firm feels comfortable against competitive pressures, on the basis of its cost advantage and/or technological leadership.

Areas of business in which a firm feels uncomfortable against unambitious relaxation, on the basis of its cost disadvantage and/or technological inferiority.



Pre-Competitive Space:



Area of research where outcomes offer no particular advantage relative to peers and where there is potential to positively impact all parties.

Allows resources and data to be readily shared.



Public-Private Partnership Incentives

Private sector incentives:

- Corporate social responsibility
- More rapidly develop products where there are common obstacles to advancement
- Cost savings
- Direct access to important fundamental research
- Access to academic expertise
- Cultivate future employees through access to students and trainees

Public Sector incentives:

- Address real-world problems
- Generate research that is transferred quickly to the economy
- Access to resources and data otherwise unattainable
- Access to expertise



How to make public-private partnerships work

- Shared Goals
- Shared values (honesty)
- Agreement on responsibilities and rules of engagement including IP
- Transparent value proposition for each partner (trust)
- Synergy (goals cannot be achieved by any partner working alone)
- Skin-in-the-game from all partners
- Joint celebration of successes
- Shared responsibility for failures





Who is Funding Ag Research?

Investments are coming from unconventional sources



- Venture Capitalists
- Philanthropists
- Private Foundations
- Industry
 - Including non-ag companies





















FFAR Challenge Areas



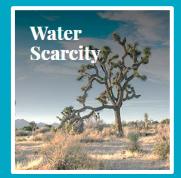














"The nation that destroys its soil destroys itself."

-Franklin D. Roosevelt



Grand Challenges in Agriculture









Environmental Stewardship



Improving Health & Nutrition



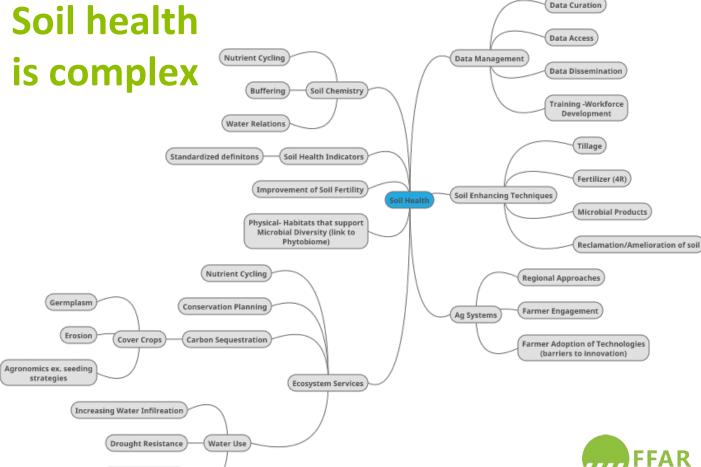




Soil Health



Rates/Water Storage







Burgeoning Fields in Soil Health

Our understanding of soil health is expanding from physical chemistry to complex biological and ecological sciences.



- Big Data
- Microbiome
- Standardized Measurements
- Multiple Biological Systems Analysis
- Economic Impacts
- Improving Plant Efficiency
- Soil Health => Animal Health
- Soil Health => Human Health



National Cover Crop Initiative

A FFAR Strategic Priority

\$6.6M investment with Noble Foundation to:

- Enhance the health and future productivity of U.S. soils
- Increase profitability and sustainability for thousands of farmers across the U.S.
- Yield a host of environmental benefits.







A Milestone for U.S. Farmers







\$20 Million to Improve Soil Health



Let's work together to support and apply agriculture research that spurs the innovation we need for human, environmental and economic health in the future.

Connect with FFAR

Text FFAR to 22828 or visit http://bit.ly/ffarnewsletter



Thank You

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